



Parks and Recreation

RENO TENNIS CENTER RFP PROCESS

The City of Reno Parks and Recreation Department has completed the scoring process for the Reno Tennis Center RFP process. There were four (4) total applicants.

The groups that applied were:

- Tennis Nation Racquet Sports
- JM Companies LLC
- Sierra Junior Tennis Association
- Reno Tennis Center LLC

Scoring was completed and the following scores were collected for the applicants:

Evaluation Criteria	Possible Points	JM Companies LLC	Reno Tennis Center LLC	Sierra Junior Tennis Association	Tennis Nation Racquet Sports
Conformance to terms and conditions of RFP documentation	10	8	8	9	10
Experience Minimum of 5 years managing a Concession equal to or greater than the size of the Reno Tennis Center.	25	24	20	18	17
References/Ability to Perform	20	17	19	19	19
Professional Standing	15	15	15	15	15
Minimum fees and/or amounts to be paid to the City	30	22	22	22	27
Total Points	100	86	84	82	88

Tennis Nation Racquet Sports was selected as the winning bidder for the contract.

Writing the contract will begin at the conclusion of the appeal process, if any appeals are requested. The contract will move forward for the July 28th City Council Meeting to be approved. Once approved, the group will begin operation of the Reno Tennis Center on Thursday, July 29, 2021.